Welcome to Team United Fashionistas!

Congrats on starting your Paparazzi Business! Whether you joined with me as your sponsor or another awesome leader on our team as your sponsor, I am so excited to have YOU as a part of our team! So excited for you!

You are going to do amazing things

Ge	etting Started Steps:	PAPARAZZI EXP APP
	Watch our team Welcome Video Training. Watch our <u>Upline's Welcome Video.</u>	Download the App Now
	Download the Paparazzi EXP App . Watch the <u>"Welcom to Paparazzi - Get the Party Started" video trainings</u> .	
	Log Into the <u>Paparazzi Accessories website.</u>	
	Post a teaser on Social Media about WHY you're excited your Paparazzi Business - include a personal picture.	to start
	Reach out to your sponsor, send them a picture of yourse you want to focus your business and how you want to so	
	Bonus Task: Take the <u>Personality Test</u> and <u>Love Language</u>	g <u>e Test</u> and

How would you like to focus on your Paparazzi Business?

- --being a discount shopper, getting the wholesale price for personal shopping
- --as a hobby, get the discount and earn a little extra with sales to family/friends
- --part time, order often and have fun sharing your business, earn extra income
- --career, launch a business and build a team, income with consistent sales and growth

How do you plan on selling?

- --online by sharing posts and links
- --online by going LIVE on social media
- --in person with home parties and events

YOUR CONSULTANT ID #

<u>UNITED</u> Fashionistas

Team United Fashionistas - Set Up Basic Set Up Steps:

	Paparazzi EXP App: watch the "Welcome - Basics" video trainings.
	Watch our team training All About Ordering Inventory.
	Browse the Back Office Inventory, place your first order.
	Share a link to your Paparazzi Replicated Website on social media, say "Launching my shopping opportunity". These pieces ship from Paparazzi.
	Get ready for online sales, here are <u>Supplies Needed for Online Sales</u> - shipping scale, mailers, and mailing labels.
	Plan Your Launch Party! In person or Online. Set the Date. Send personal invitations. (<u>Launch Party Info</u>) Do an Unboxing Live as a Teaser. Set up a Facebook VIP Group.
	Update your Back Office Profile Story and Picture.
St	tay Connected Steps:
	Paparazzi EXP App: watch the "Welcome - Stay Connected" trainings.
	Find all the <u>United Fashionistas Team Links HERE</u> . Find all the <u>Sugar Bee Bling Team Links HERE</u> .
	Friend me on Facebook, I'm " <u>Andrea Hutcheson</u> ", then message me a little bit about yourself:)
	Join Our <u>Team Facebook Group</u> and <u>Team Chat Group</u> .
	Join our <u>Sugar Bee Bling Team Facebook Group</u> .
	Download the Paparazzi Loop App

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Team United Fashionistas - Tools

Premiere Steps:

	Watch our team What is Premiere Video Training.
	Paparazzi EXP App: watch the "Tools and Resources - Premiere" trainings
	Download the Paparazzi Premiere App. Load in pieces from your starter kit. Add your first inventory order to Premiere (can be done all at once).
	Watch the training on <u>How to Send an Invoice</u> .
	Watch the training on <u>How to Use Premiere with Live Sales</u> .
	Practice creating an invoice.
	Share a link to your Premiere Store on Social Media. Encourage friends and family to register in your Premiere Store (share link to register). These pieces are from your personal inventory, you ship them to customers.
Fa	ashion Fix Steps:
	Paparazzi EXP App: watch the "Tools - Fashion Fix" training.
	Watch our team What is Fashion Fix Training.
	How to Sign Up for Fashion Fix: In your Back Office, click "orders", then pick "Fashion Fix", click "Add New Profile", Confirm Billing and Shipping info. As a new consultant, you'll go to the top of the Fashion Fix list wait.

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Team United Fashionistas - Resources

Resources S	Steps:
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	Paparazzi EXP App: watch the <u>"Tools and Resources - Resources" trainings.</u>
	Watch our team <u>How to Use Resources Video Training</u> .
	Find all the <u>Sugar Bee Bling Team Assets</u> .
	Work on <u>Branding your Personal Facebook Profile</u> .
	Make a list of 20 people to reach out to about your business.
	Set up a Facebook Business Page (you don't have to use it just yet) .
Ad	lditional Training Info:
	Learn about <u>Hostess Rewards</u> .
	Watch <u>How to Describe Jewelry</u> training.
	Learn <u>How to Organize Inventory for Beginners</u> .
	Learn 3 Daily Tasks for Success.
	Learn <u>Showing Pieces in Multiple Ways</u> .
	Know the difference between the <u>3 Paparazzi Apps</u> .
	Watch <u>The Power of 15</u> about building inventory if desired.



Team United Fashionistas - Possibilities Earn Commissions Steps:

Paparazzi EXP App: watch the "Possiblities - Earn Commissions" trainings.
Watch our team <u>How to Become Director Video Training</u> .
Post on Social Media your "Why" - why you started your business and why you love it 💞

Accessorize Success Steps:

	Paparazzi EXP App: watch the "Possiblities - Accessorize Success" trainings.
	Watch our team What is Life of the Party training.
	Learn About Style Ambassador and set the Goal to hit Tier 1
	Learn How to Set Simple Goals.
	Consider goals for your business, how much income would you like from your business each month? How many pieces do you need to sell month!

(this does not include business expenses such as mailers, etc)



Team United Fashionistas Onboaring Completed!

You are on the Fast Track with your business - you have set the foundation and are ready to build your business on your strong foundation. The success of your business depends on you - you are putting in the work, keep it up! I'm cheering you on

 Message your Sponsor to let them know you Completed the Onboarding. They will send you your personalized certificate.
Post your certificate on Social Media



Host your Launch Party and/or Kit Unboxing 🎉
Reach out to your list of 20 people, make a genuine connection, invite them to support you in your business (hostess, register as customer, etc) .
Ready to sell Live? Facebook: Start on your personal page and then transition to a Facebook Business Page over time. AND/OR Start on TikTok (need 50+ followers). Set your Live Schedule and post it on social media. Stay Consistent. Individually message friends/family before you go Live. Find hostesses



and build customers through parties. Create individual connections.

FUI: General Practice Rules

- -- Direct all questions about rules and <u>Policies and Procedures</u> to Compliance@PaparazziAccessories.com
- --Use the pink "help/chat" bubble and click on "Answers" to help find information in the Policies and Procedures.
- --You cannot sell the pieces for less than \$8, you cannot do any "buy 1 get 1 free" promotions, you can not offer free items based on a purchase, you can not offer percentage off discounts or sales (example, half off).
- --You cannot sell other items alongside your Paparazzi Accessories. This includes inperson sales and online sales.
- --When using the provided stock photos or creating photo collages, you must leave the Paparazzi watermark on the image visible. (**You cannot** make collages of Zi Collection stock photos.)
- --When promoting the Zi Collection, a distinct separation between the Zi Collection items and the \$8 items should be noticeable.
- --To keep your account open you need to order 200pv (100 pieces) in a Rolling Year. That averages out to approximately 9-10 pieces each month.
- --To be Active for the Month with your business, you need to order 50pv (25 pieces) in that month. When Active you will appear in the Consultant search and get any commissions for having a team.

UNITED Fashionistas

JUMPSTART your business

Would you like to make over \$200 in your pocket now?

EARN \$225 PROFIT IN ONE MONTH: SELL 63 PIECES

ACHIEVE STYLE AMBASSADOR Tier 1: 5 New customers, 125 CPV

Sell 63 pieces to 5+ new customers in One Month Sell 63 pieces in One Month: 16 pieces per week

\$225 PROFIT + \$55 FREE Back Office Credit

Action Plan:

- --Reach out to 5 people a day individually with a link to your Replicated Website links and pics of individual pieces that they would love.
- --Let friends/family know you appreciate their help as you jumpstart your business when they order from your replicated website for the first time, they'll get a free gift.
- --Set up Paparazzi Premiere to be able to send invoices to customers for the pieces you show them from your Starter Pack.
- --Go Live!! Show your pieces. Show your Replicated Website.
- --Log all in person sales (pop ups, home party, events, etc) into your Paparazzi Premiere and mark as "paid as cash" to count towards Style Ambassador.



MONTH:



5 NEW CUSTOMERS, 125 CPV (FILL IN ALL THE PINK CIRCLES)

NEW CUSTOMERS:

(1)(2)(3)	(4)(5)(6)	7 (8	(9)	(10)
(11)(12)(13)	14 (15) 16	5) 17) 18	8 (19)	20)

NEW CUSTOMER VOLUME CPV:

1 PIECE = 2 CPV 1 CIRCLE = 1 PIECE

2 4 6 8 10 12 14 16 18 20 22 24 26
28 30 32 34 36 38 40 42 44 46 48 50 52
54 56 58 60 62 64 66 68 70 72 74 76 78
80 82 84 86 88 90 92 94 96 98 100 102 104
106 108 110 112 114 116 118 120 122 124 126 128 130