## 100 PEOPLE TO HELP YOU GET STARTED

## Making your list is just this easy

It may seem overwhelming when you first sign up to figure out who will help you get your business going. Fill out this list and see where it takes you. On this list, you will find that there are people you haven't even thought about asking to help you get started. There may be people whom you have not seen in a while, and it would be great to catch up with them.
But you're probably thinking, "I have filled out my list, now what?" Now you get started! Take out your address book, and get on the phone. If you are not sure what to say, invite them to your FB group page if they aren't already! This is a great way to introduce them to your new business without feeling pushy asking them to book a party. They can see first hand how fun it is, and will be more likely to help you get started if they know what to expect. Invite EVERYONE. Don't pre-judge, you might be surprised!

| Relatives... |  | People you do business with (bank, salon, etc.) |  |
| :---: | :---: | :---: | :---: |
| 1 |  | 1 |  |
| 2 |  | 2 |  |
| 3 |  | 3 |  |
| 4 |  | 4 |  |
| 5 |  | 5 |  |
| \|Friends... |  | People you have invited to a home party... |  |
| 1 |  | 1 |  |
| 2 |  | 2 |  |
| 3 |  | 3 |  |
| 4 |  | 4 |  |
| 5 |  | 5 |  |
| Co-workers... |  | Spouses' co-workers or their spouses... |  |
| 1 |  | 1 |  |
| 2 |  | 2 |  |
| 3 |  | 3 |  |
| 4 |  | 4 |  |
| 5 |  | 5 |  |
| Neighbors... |  | Previous co-workers... |  |
| 1 |  | 1 |  |
| 2 |  | 2 |  |
| 3 |  | 3 |  |
| 4 |  | 4 |  |
| 5 |  | 5 |  |
| People from church or religious groups... |  | Contacts through your kids (PTA, scouts, etc.)... |  |
| 1 |  | 1 |  |
| 2 |  | 2 |  |
| 3 |  | 3 |  |
| 4 |  | 4 |  |
| 5 |  | 5 |  |



See...wasn't that easy? Just transfer the names to your guest list and you're off and running!

